

# Long Term Care: part of a Total Financial Plan

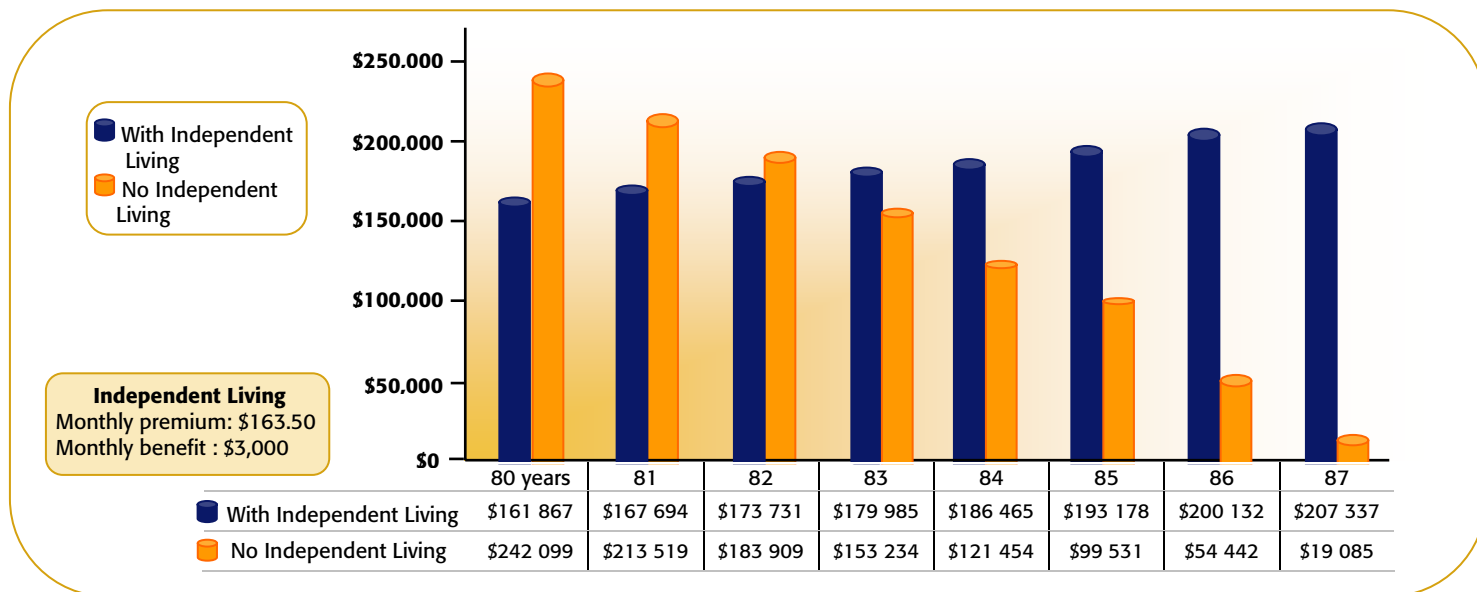


Consider this situation: Twins, aged 55 have \$100,000 each in various non-registered investments. At a 40% marginal tax rate their 6% overall investment rate gives them 3.6% return after-tax. One buys Independent Living from DFS with a premium of \$1,962 and the other does not.

*Independent Living*  
Total Long-term Care

At Age 80, the one with Independent Living had **\$161,867**, and the other without Independent Living had **\$242,099**. They both suffer a loss of independence and the annual cost for an Assisted Living Facility is \$36,000.

Independent Living, as you can see has preserved the financial plan and lifestyle.



**Benefit:** 2 years, 5 years or lifetime  
**Min:** \$1,000 per month  
**Max:** \$8,500 per month  
**Waiting Period:** 30, 90 or 180 days  
**Payout:** Income not expense reimbursement

**Premiums:** 20 years or Lifetime  
**Options:**

- ROP at death
- COLA – every three years